



Unit 8 / 14 Helmshore  
Way  
Port Kennedy WA  
6172

Ph: (08) 9524 6534

Fax (08) 9524 5937

Email: [admin@allenair.net.au](mailto:admin@allenair.net.au)

Website: [www.allenair.net.au](http://www.allenair.net.au)

## Back 2 Business deal explained

**Our Back 2 business deal has been “Cut to the bone” to make it very affordable for your business. To avoid any misinterpretation on our deal, we have the following details on our offer.**

### There are 2 parts to the deal;

1. Heavily discounted coil cleans
2. Frigbot offer – only available at discounted price once you have had coil cleans done

### How it works

#### Coil cleans –

- Coil cleans start from \$55 inc GST. This is the minimum price we will charge for a single coil and includes chemicals and labour costs.
- We do not charge service fees or hourly rates with this deal. Every job is priced on its own merits
- Whilst a single coil is priced at \$55 inc gst, that doesn't mean that 10 coils will be \$550 including GST. We will use “economy of scale” when pricing multiple coils. If we can wash 10 coils in 3 hrs then we will simply charge \$330 including GST.
- The quoted price will never be dearer than \$55 per coil.
- This campaign duration is limited and won't last forever.

#### Coil cleaning conditions

- All works are performed in normal working hours and will be coordinated by our scheduler at a time that suits both parties
- Allen Air & Refrigeration accept no liability for breakdowns, performance issues, loss of stock, pre-existing faults or any matter that follows the cleaning of coils, which are occasionally highlighted following this type of service.
- At the client's request, and in acceptance of additional charges at \$110/hr inc GST, any further diagnosis of system issues will be carried out

### **Frigbot deal –**

- The Frigbot is normally priced at \$385 inc GST fully installed. Provided the client has received our discounted coil clean offer, they qualify for the Frigbot discounted to \$200 inc GST Fully installed
- Depending on the chosen plan, monitoring costs can be as much as \$260 p/a, however Allen Air and Refrigeration will provide the monitoring costs for 12 months free of charge.
- Both the client and Allen Air and Refrigeration will receive notifications when alarms occur which ensures the best chance that the issue will be addressed in the shortest time period.

### **Frigbot conditions**

- Free monitoring is only valid whilst Allen Air remain on the notifications list.
- Free monitoring is only valid whilst the client employs Allen Air and Refrigeration for all service repairs and will be cancelled should another contractor attend site.
- Free monitoring is valid for 12 months only. Discounted additional annual subscription will cost the client \$132 inc GST per year (subject to price increases)
- As the client will receive their own notifications of alarm conditions, Allen Air and Refrigeration are not responsible for informing the client of alarms conditions and are not liable for for any lost stock that may occur.
- The client accepts that Allen Air and Refrigeration may make a courtesy call from time to time to discuss the notification and may suggest the need for a service call.
- In the off chance that a weak signal is broadcast from the device, and external aerial may need to be applied at an additional one-off cost to the client of \$60 inc GST

Of course if you have any further questions please do not hesitate to call us on 9524 6534, or email – [admin@allenair.net.au](mailto:admin@allenair.net.au)

Kind Regards Kim Allen